

MARKET HISTORY

Includes data through 2/2018

Berks County, PA
Condo



Market History Report

The Market History Report details current and historical statistical information for condominium listings recorded within TREND. This statistical report is organized by county and contains valuable month-over-month, year-over-year statistical information for each of the last 10 years. The Market History Report details activity in a particular market over a 10-year period – from where it's been to where it's at now. The easy-to-read month-over-month, year-over-year chart and graph enables you to clearly identify the year-over-year changes while accounting for seasonal and market trends.

Utilizing the report allows you to gain a better understanding of your market. This will give you new insights and increase your company's value when working with consumers. This powerful report is provided exclusively to TREND members.

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Definitions

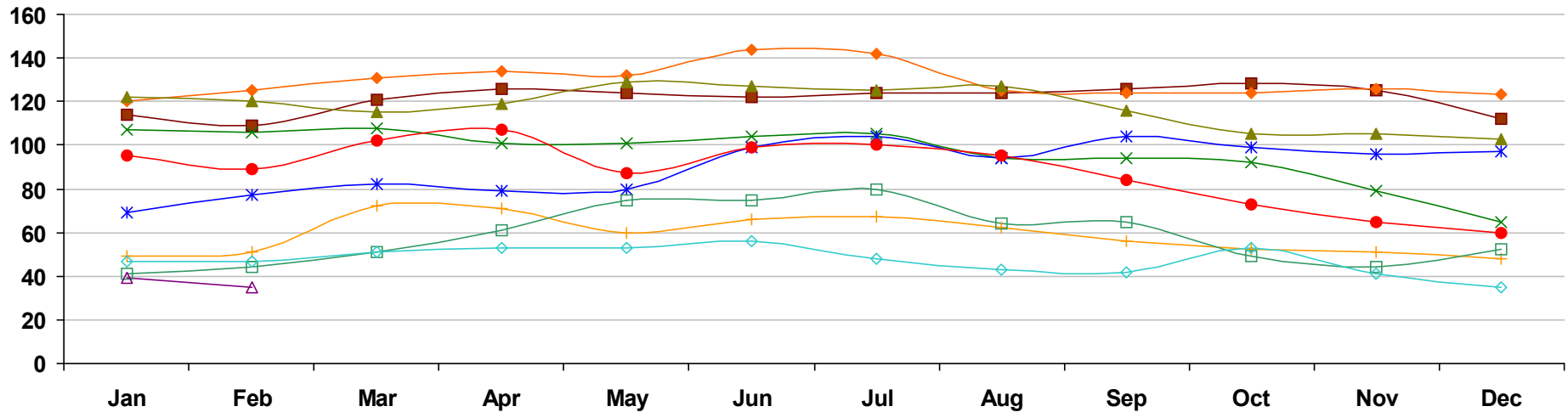
Total Inventory	The number of active condominium listings on the market on the last day of the specified month.
Inventory Accumulation	The number of months it would take to exhaust the current supply of condominium listings at the current absorption rate.
Absorption Rate	The average number of condominium listings sold in the market per month over the previous 12 months.
Pending Units	The number of condominium listings with Pending dates during the specified month.
Settled Units	The number of condominium listings with Settled dates during the specified month.
Total Settled Volume	The total dollar volume of condominium listings that have settled during the specified month.

Median Settled Price	The median price that condominium listings settled for during the specified month. Determined by arranging all Settled Listings in numerical order by price and then selecting the middle value.
Average Settled Price	The average price that condominium listings settled for during the specified month. Determined by dividing the Total Settled Volume by the number of Settled Listings.
Average Settled Price / Original Price	The average percentage of the Original Price that condominium listings settled for during the specified month. This number is determined by dividing the Settled Price by the Original Price for every listing, summing them and then dividing by the number of settled listings. TREND excludes listings if the Settled Price is greater than 150 percent or less than 50 percent of the Original Price. This ensures the percentage is more representative of listings in the market area.
Percent Change	The change in value as compared to the same month of the previous year. Indicated by +/-0.0%.

Notes on Statistics

- All statistics are from TREND's monthly Residential Activity Reports. Due to the fluid nature of MLS data, insignificant statistical variations may occur with regard to sales activity between the various TREND reports.
- Mobile homes and single-family homes are excluded from these statistics.
- This report includes information on listings and transactions facilitated through TREND and does not reflect the total number of listings and transactions of a given market area.
- All monetary statistics are rounded to the nearest \$10.

Berks County, PA - Condo - Total Inventory

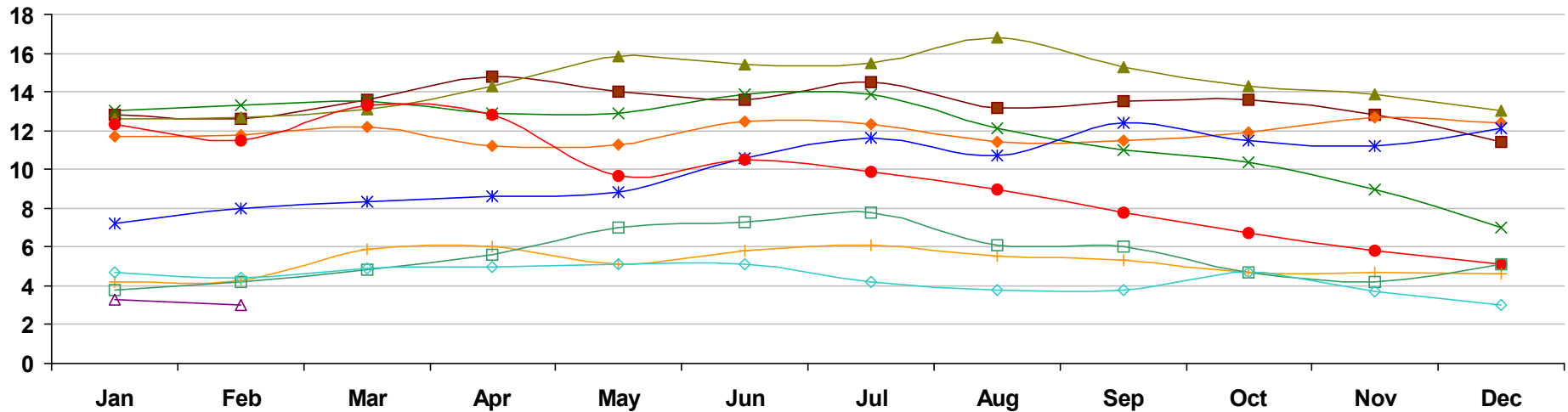


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	114 67.6%	109 47.3%	121 53.2%	126 51.8%	124 49.4%	122 45.2%	124 47.6%	124 39.3%	126 37.0%	128 39.1%	125 26.3%	112 15.5%
2010	120 5.3%	125 14.7%	131 8.3%	134 6.3%	132 6.5%	144 18.0%	142 14.5%	125 0.8%	124 -1.6%	124 -3.1%	126 0.8%	123 9.8%
2011	122 1.7%	120 -4.0%	115 -12.2%	119 -11.2%	129 -2.3%	127 -11.8%	125 -12.0%	127 1.6%	116 -6.5%	105 -15.3%	105 -16.7%	103 -16.3%
2012	107 -12.3%	106 -11.7%	108 -6.1%	101 -15.1%	101 -21.7%	104 -18.1%	105 -16.0%	94 -26.0%	94 -19.0%	92 -12.4%	79 -24.8%	65 -36.9%
2013	69 -35.5%	77 -27.4%	82 -24.1%	79 -21.8%	80 -20.8%	99 -4.8%	104 -1.0%	94 0.0%	104 10.6%	99 7.6%	96 21.5%	97 49.2%
2014	95 37.7%	89 15.6%	102 24.4%	107 35.4%	87 8.8%	99 0.0%	100 -3.8%	95 1.1%	84 -19.2%	73 -26.3%	65 -32.3%	60 -38.1%
2015	49 -48.4%	51 -42.7%	72 -29.4%	71 -33.6%	60 -31.0%	66 -33.3%	67 -33.0%	62 -34.7%	56 -33.3%	52 -28.8%	51 -21.5%	48 -20.0%
2016	41 -16.3%	44 -13.7%	51 -29.2%	61 -14.1%	75 25.0%	75 13.6%	80 19.4%	64 3.2%	65 16.1%	49 -5.8%	44 -13.7%	52 8.3%
2017	47 14.6%	47 6.8%	51 0.0%	53 -13.1%	53 -29.3%	56 -25.3%	48 -40.0%	43 -32.8%	42 -35.4%	53 8.2%	41 -6.8%	35 -32.7%
2018	39 -17.0%	35 -25.5%										

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Berks County, PA - Condo - Inventory Accumulation

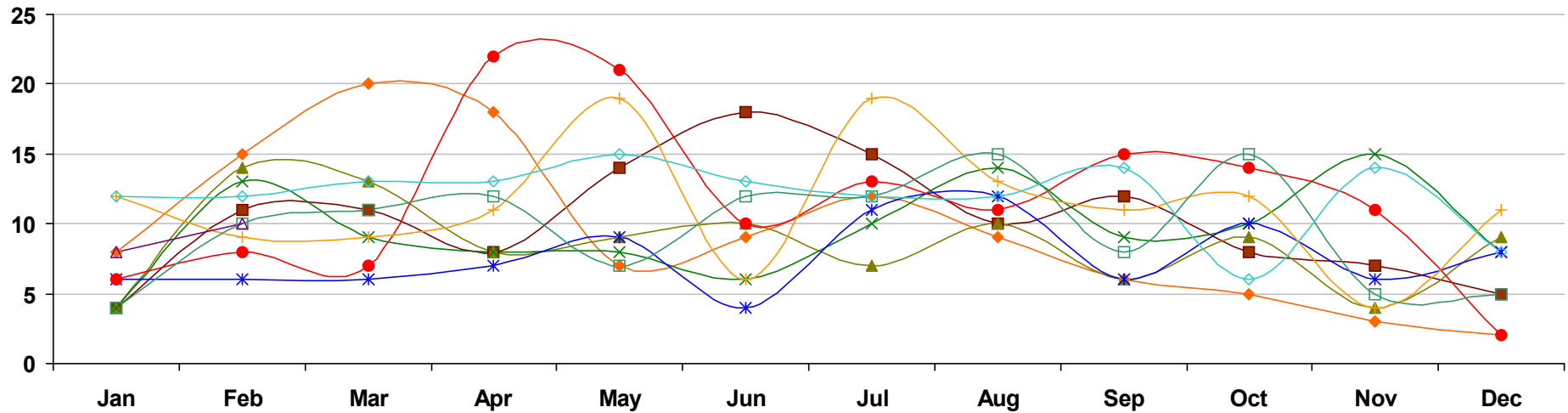


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	12.8 151.0%	12.6 125.0%	13.6 119.4%	14.8 124.2%	14.0 105.9%	13.6 100.0%	14.5 116.4%	13.2 65.0%	13.5 55.2%	13.6 54.5%	12.8 30.6%	11.4 12.9%
2010	11.7 -8.6%	11.8 -6.3%	12.2 -10.3%	11.2 -24.3%	11.3 -19.3%	12.5 -8.1%	12.3 -15.2%	11.4 -13.6%	11.5 -14.8%	11.9 -12.5%	12.7 -0.8%	12.4 8.8%
2011	12.6 7.7%	12.7 7.6%	13.1 7.4%	14.3 27.7%	15.8 39.8%	15.4 23.2%	15.5 26.0%	16.8 47.4%	15.3 33.0%	14.3 20.2%	13.9 9.4%	13.0 4.8%
2012	13.0 3.2%	13.3 4.7%	13.5 3.1%	12.9 -9.8%	12.9 -18.4%	13.9 -9.7%	13.9 -10.3%	12.1 -28.0%	11.0 -28.1%	10.4 -27.3%	9.0 -35.3%	7.0 -46.2%
2013	7.2 -44.6%	8.0 -39.8%	8.3 -38.5%	8.6 -33.3%	8.8 -31.8%	10.6 -23.7%	11.6 -16.5%	10.7 -11.6%	12.4 12.7%	11.5 10.6%	11.2 24.4%	12.1 72.9%
2014	12.3 70.8%	11.5 43.8%	13.3 60.2%	12.8 48.8%	9.7 10.2%	10.5 -0.9%	9.9 -14.7%	9.0 -15.9%	7.8 -37.1%	6.7 -41.7%	5.8 -48.2%	5.1 -57.9%
2015	4.2 -65.9%	4.3 -62.6%	5.9 -55.6%	6.0 -53.1%	5.1 -47.4%	5.8 -44.8%	6.1 -38.4%	5.5 -38.9%	5.3 -32.1%	4.7 -29.9%	4.7 -19.0%	4.6 -9.8%
2016	3.8 -9.5%	4.2 -2.3%	4.8 -18.6%	5.6 -6.7%	7.0 37.3%	7.3 25.9%	7.8 27.9%	6.1 10.9%	6.0 13.2%	4.7 0.0%	4.2 -10.6%	5.1 10.9%
2017	4.7 23.7%	4.4 4.8%	4.9 2.1%	5.0 -10.7%	5.1 -27.1%	5.1 -30.1%	4.2 -46.2%	3.8 -37.7%	3.8 -36.7%	4.7 0.0%	3.7 -11.9%	3.0 -41.2%
2018	3.3 -29.8%	3.0 -31.8%										

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Berks County, PA - Condo - Pending Units

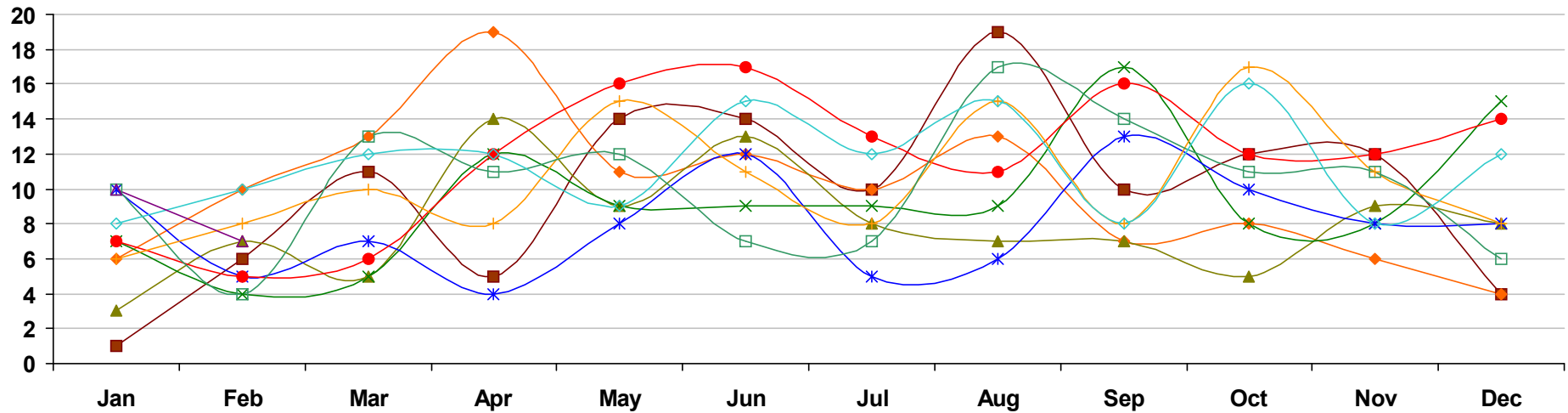


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	4	11	11	8	14	18	15	10	12	8	7	5
	-42.9%	-8.3%	-21.4%	14.3%	16.7%	38.5%	66.7%	-9.1%	71.4%	33.3%	75.0%	66.7%
2010	8	15	20	18	7	9	12	9	6	5	3	2
	100.0%	36.4%	81.8%	125.0%	-50.0%	-50.0%	-20.0%	-10.0%	-50.0%	-37.5%	-57.1%	-60.0%
2011	4	14	13	8	9	10	7	10	6	9	4	9
	-50.0%	-6.7%	-35.0%	-55.6%	28.6%	11.1%	-41.7%	11.1%	0.0%	80.0%	33.3%	350.0%
2012	4	13	9	8	8	6	10	14	9	10	15	8
	0.0%	-7.1%	-30.8%	0.0%	-11.1%	-40.0%	42.9%	40.0%	50.0%	11.1%	275.0%	-11.1%
2013	6	6	6	7	9	4	11	12	6	10	6	8
	50.0%	-53.8%	-33.3%	-12.5%	12.5%	-33.3%	10.0%	-14.3%	-33.3%	0.0%	-60.0%	0.0%
2014	6	8	7	22	21	10	13	11	15	14	11	2
	0.0%	33.3%	16.7%	214.3%	133.3%	150.0%	18.2%	-8.3%	150.0%	40.0%	83.3%	-75.0%
2015	12	9	9	11	19	6	19	13	11	12	4	11
	100.0%	12.5%	28.6%	-50.0%	-9.5%	-40.0%	46.2%	18.2%	-26.7%	-14.3%	-63.6%	450.0%
2016	4	10	11	12	7	12	12	15	8	15	5	5
	-66.7%	11.1%	22.2%	9.1%	-63.2%	100.0%	-36.8%	15.4%	-27.3%	25.0%	25.0%	-54.5%
2017	12	12	13	13	15	13	12	12	14	6	14	8
	200.0%	20.0%	18.2%	8.3%	114.3%	8.3%	0.0%	-20.0%	75.0%	-60.0%	180.0%	60.0%
2018	8	10										
	-33.3%	-16.7%										

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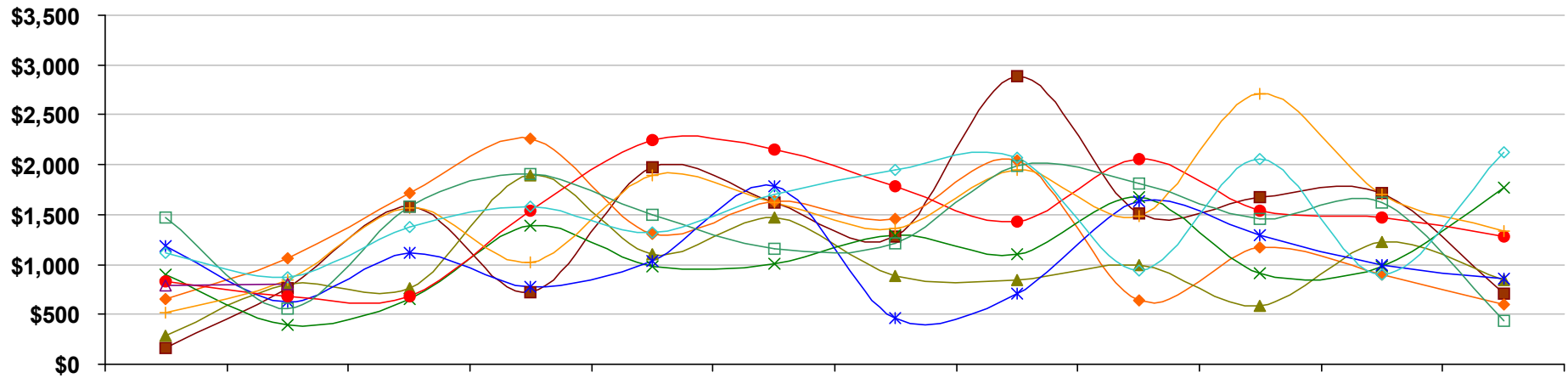
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Berks County, PA - Condo - Settled Units



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	1	6	11	5	14	14	10	19	10	12	12	4
	-88.9%	-33.3%	37.5%	-50.0%	40.0%	16.7%	-33.3%	111.1%	-9.1%	9.1%	50.0%	33.3%
2010	6	10	13	19	11	12	10	13	7	8	6	4
	500.0%	66.7%	18.2%	280.0%	-21.4%	-14.3%	0.0%	-31.6%	-30.0%	-33.3%	-50.0%	0.0%
2011	3	7	5	14	9	13	8	7	7	5	9	8
	-50.0%	-30.0%	-61.5%	-26.3%	-18.2%	8.3%	-20.0%	-46.2%	0.0%	-37.5%	50.0%	100.0%
2012	7	4	5	12	9	9	9	9	17	8	8	15
	133.3%	-42.9%	0.0%	-14.3%	0.0%	-30.8%	12.5%	28.6%	142.9%	60.0%	-11.1%	87.5%
2013	10	5	7	4	8	12	5	6	13	10	8	8
	42.9%	25.0%	40.0%	-66.7%	-11.1%	33.3%	-44.4%	-33.3%	-23.5%	25.0%	0.0%	-46.7%
2014	7	5	6	12	16	17	13	11	16	12	12	14
	-30.0%	0.0%	-14.3%	200.0%	100.0%	41.7%	160.0%	83.3%	23.1%	20.0%	50.0%	75.0%
2015	6	8	10	8	15	11	8	15	8	17	11	8
	-14.3%	60.0%	66.7%	-33.3%	-6.2%	-35.3%	-38.5%	36.4%	-50.0%	41.7%	-8.3%	-42.9%
2016	10	4	13	11	12	7	7	17	14	11	11	6
	66.7%	-50.0%	30.0%	37.5%	-20.0%	-36.4%	-12.5%	13.3%	75.0%	-35.3%	0.0%	-25.0%
2017	8	10	12	12	9	15	12	15	8	16	8	12
	-20.0%	150.0%	-7.7%	9.1%	-25.0%	114.3%	71.4%	-11.8%	-42.9%	45.5%	-27.3%	100.0%
2018	10	7										
	25.0%	-30.0%										

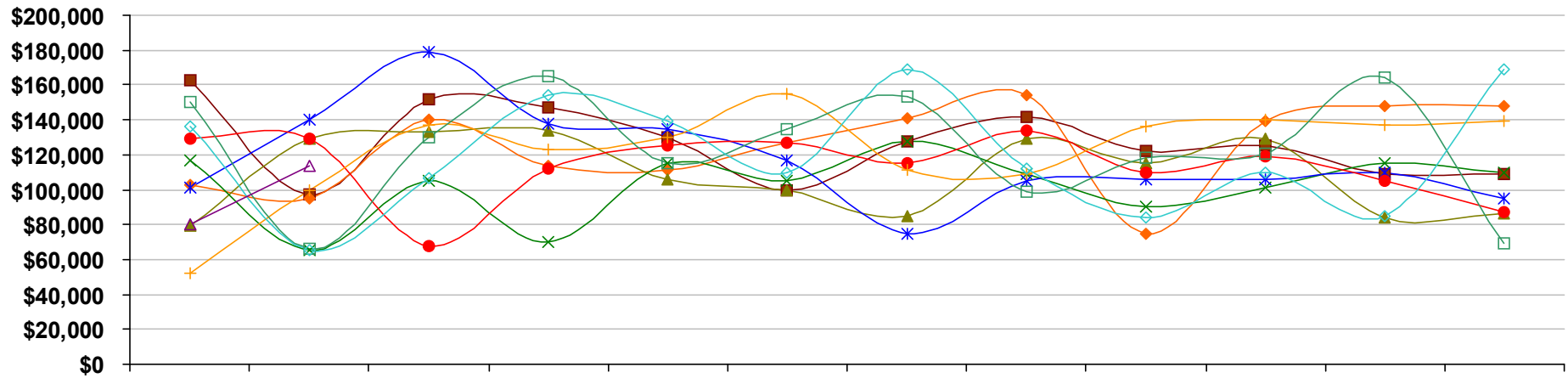
Berks County, PA - Condo - Total Settled Volume



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2009	\$163 -87.2%	\$757 -48.3%	\$1,583 16.7%	\$722 -61.0%	\$1,970 13.5%	\$1,627 -24.5%	\$1,274 -45.6%	\$2,884 106.1%	\$1,515 2.2%	\$1,679 -31.2%	\$1,719 35.0%	\$705 93.2%
2010	\$647 296.9%	\$1,064 40.6%	\$1,712 8.1%	\$2,264 213.6%	\$1,310 -33.5%	\$1,629 0.1%	\$1,452 14.0%	\$2,041 -29.2%	\$637 -58.0%	\$1,169 -30.4%	\$905 -47.4%	\$599 -15.0%
2011	\$284 -56.1%	\$802 -24.6%	\$763 -55.4%	\$1,892 -16.4%	\$1,109 -15.3%	\$1,466 -10.0%	\$891 -38.6%	\$851 -58.3%	\$996 56.4%	\$581 -50.3%	\$1,232 36.1%	\$842 40.6%
2012	\$893 214.4%	\$389 -51.5%	\$647 -15.2%	\$1,394 -26.3%	\$980 -11.6%	\$1,008 -31.2%	\$1,295 45.3%	\$1,107 30.1%	\$1,676 68.3%	\$919 58.2%	\$974 -20.9%	\$1,765 109.6%
2013	\$1,182 32.4%	\$627 61.2%	\$1,111 71.7%	\$776 -44.3%	\$1,033 5.4%	\$1,790 77.6%	\$461 -64.4%	\$703 -36.5%	\$1,638 -2.3%	\$1,290 40.4%	\$992 1.8%	\$860 -51.3%
2014	\$837 -29.2%	\$683 8.9%	\$687 -38.2%	\$1,536 97.9%	\$2,244 117.2%	\$2,147 19.9%	\$1,785 287.2%	\$1,434 104.0%	\$2,052 25.3%	\$1,537 19.1%	\$1,474 48.6%	\$1,279 48.7%
2015	\$519 -38.0%	\$838 22.7%	\$1,566 127.9%	\$1,026 -33.2%	\$1,888 -15.9%	\$1,622 -24.5%	\$1,364 -23.6%	\$1,950 36.0%	\$1,490 -27.4%	\$2,715 76.6%	\$1,696 15.1%	\$1,331 4.1%
2016	\$1,468 182.9%	\$554 -33.9%	\$1,581 1.0%	\$1,905 85.7%	\$1,497 -20.7%	\$1,160 -28.5%	\$1,210 -11.3%	\$1,985 1.8%	\$1,805 21.1%	\$1,452 -46.5%	\$1,625 -4.2%	\$439 -67.0%
2017	\$1,119 -23.8%	\$872 57.4%	\$1,381 -12.7%	\$1,586 -16.7%	\$1,315 -12.2%	\$1,700 46.6%	\$1,943 60.6%	\$2,070 4.3%	\$940 -47.9%	\$2,062 42.0%	\$894 -45.0%	\$2,120 382.9%
2018	\$785 -29.8%	\$810 -7.1%										

Values on this report are displayed in Thousands

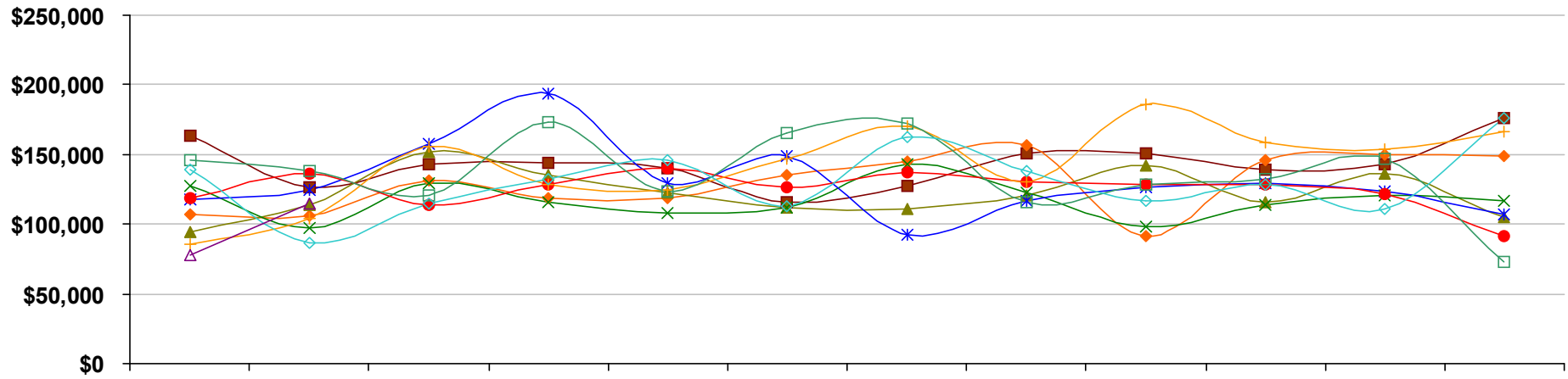
Berks County, PA - Condo - Median Settled Price



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
■ 2009	\$163,000 37.0%	\$97,000 -29.2%	\$152,000 8.6%	\$147,000 -24.6%	\$130,000 -20.2%	\$100,000 -40.8%	\$128,000 -2.3%	\$142,000 -12.3%	\$122,000 -2.4%	\$125,000 -36.5%	\$109,000 -16.2%	\$109,000 -2.7%
◆ 2010	\$103,000 -36.8%	\$95,000 -2.1%	\$140,000 -7.9%	\$114,000 -22.4%	\$111,000 -14.6%	\$127,000 27.0%	\$141,000 10.2%	\$154,000 8.5%	\$75,000 -38.5%	\$139,000 11.2%	\$148,000 35.8%	\$148,000 35.8%
▲ 2011	\$79,000 -23.3%	\$129,000 35.8%	\$133,000 -5.0%	\$134,000 17.5%	\$106,000 -4.5%	\$100,000 -21.3%	\$85,000 -39.7%	\$129,000 -16.2%	\$115,000 53.3%	\$129,000 -7.2%	\$84,000 -43.2%	\$86,000 -41.9%
✕ 2012	\$117,000 48.1%	\$65,000 -49.6%	\$105,000 -21.1%	\$70,000 -47.8%	\$115,000 8.5%	\$105,000 5.0%	\$128,000 50.6%	\$109,000 -15.5%	\$90,000 -21.7%	\$101,000 -21.7%	\$115,000 36.9%	\$110,000 27.9%
✱ 2013	\$101,000 -13.7%	\$140,000 115.4%	\$179,000 70.5%	\$138,000 97.1%	\$135,000 17.4%	\$117,000 11.4%	\$75,000 -41.4%	\$105,000 -3.7%	\$106,000 17.8%	\$106,000 5.0%	\$110,000 -4.3%	\$95,000 -13.6%
● 2014	\$129,000 27.7%	\$129,000 -7.9%	\$68,000 -62.0%	\$112,000 -18.8%	\$125,000 -7.4%	\$127,000 8.5%	\$115,000 53.3%	\$134,000 27.6%	\$110,000 3.8%	\$119,000 12.3%	\$105,000 -4.5%	\$87,000 -8.4%
+ 2015	\$52,000 -59.7%	\$100,000 -22.5%	\$137,000 101.5%	\$123,000 9.8%	\$130,000 4.0%	\$155,000 22.0%	\$111,000 -3.5%	\$109,000 -18.7%	\$136,000 23.6%	\$140,000 17.6%	\$137,000 30.5%	\$139,000 59.8%
□ 2016	\$150,000 188.5%	\$66,000 -34.0%	\$130,000 -5.1%	\$165,000 34.1%	\$115,000 -11.5%	\$135,000 -12.9%	\$153,000 37.8%	\$99,000 -9.2%	\$118,000 -13.2%	\$121,000 -13.6%	\$164,000 19.7%	\$69,000 -50.4%
◇ 2017	\$136,000 -9.3%	\$65,000 -1.5%	\$107,000 -17.7%	\$154,000 -6.7%	\$139,000 20.9%	\$110,000 -18.5%	\$169,000 10.5%	\$112,000 13.1%	\$84,000 -28.8%	\$110,000 -9.1%	\$85,000 -48.2%	\$169,000 144.9%
△ 2018	\$80,000 -41.2%	\$114,000 75.4%										

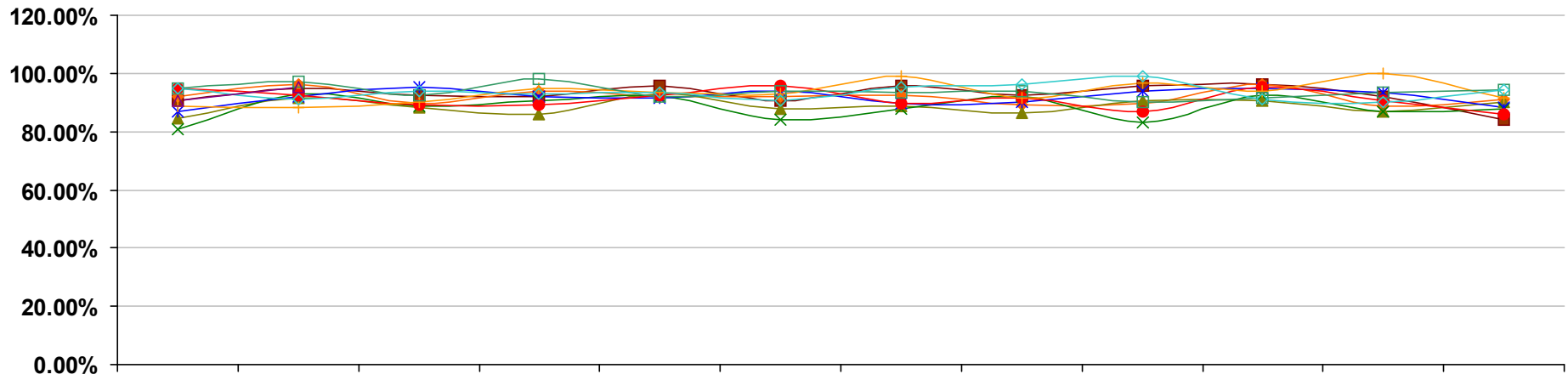
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Berks County, PA - Condo - Average Settled Price



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
■ 2009	\$163,000 15.6%	\$126,000 -22.2%	\$143,000 -15.4%	\$144,000 -22.2%	\$140,000 -19.1%	\$116,000 -35.2%	\$127,000 -18.6%	\$151,000 -2.6%	\$151,000 12.7%	\$139,000 -37.1%	\$143,000 -10.1%	\$176,000 45.5%
◆ 2010	\$107,000 -34.4%	\$106,000 -15.9%	\$131,000 -8.4%	\$119,000 -17.4%	\$119,000 -15.0%	\$135,000 16.4%	\$145,000 14.2%	\$157,000 4.0%	\$91,000 -39.7%	\$146,000 5.0%	\$150,000 4.9%	\$149,000 -15.3%
▲ 2011	\$94,000 -12.1%	\$114,000 7.5%	\$152,000 16.0%	\$135,000 13.4%	\$123,000 3.4%	\$112,000 -17.0%	\$111,000 -23.4%	\$121,000 -22.9%	\$142,000 56.0%	\$116,000 -20.5%	\$136,000 -9.3%	\$105,000 -29.5%
✕ 2012	\$127,000 35.1%	\$97,000 -14.9%	\$129,000 -15.1%	\$116,000 -14.1%	\$108,000 -12.2%	\$112,000 0.0%	\$143,000 28.8%	\$123,000 1.7%	\$98,000 -31.0%	\$114,000 -1.7%	\$121,000 -11.0%	\$117,000 11.4%
✱ 2013	\$118,000 -7.1%	\$125,000 28.9%	\$158,000 22.5%	\$194,000 67.2%	\$129,000 19.4%	\$149,000 33.0%	\$92,000 -35.7%	\$117,000 -4.9%	\$126,000 28.6%	\$129,000 13.2%	\$124,000 2.5%	\$107,000 -8.5%
● 2014	\$119,000 0.8%	\$136,000 8.8%	\$114,000 -27.8%	\$128,000 -34.0%	\$140,000 8.5%	\$126,000 -15.4%	\$137,000 48.9%	\$130,000 11.1%	\$128,000 1.6%	\$128,000 -0.8%	\$122,000 -1.6%	\$91,000 -15.0%
+ 2015	\$86,000 -27.7%	\$104,000 -23.5%	\$156,000 36.8%	\$128,000 0.0%	\$125,000 -10.7%	\$147,000 16.7%	\$170,000 24.1%	\$130,000 0.0%	\$186,000 45.3%	\$159,000 24.2%	\$154,000 26.2%	\$166,000 82.4%
□ 2016	\$146,000 69.8%	\$138,000 32.7%	\$121,000 -22.4%	\$173,000 35.2%	\$124,000 -0.8%	\$165,000 12.2%	\$172,000 1.2%	\$116,000 -10.8%	\$128,000 -31.2%	\$132,000 -17.0%	\$147,000 -4.5%	\$73,000 -56.0%
◇ 2017	\$139,000 -4.8%	\$87,000 -37.0%	\$115,000 -5.0%	\$132,000 -23.7%	\$146,000 17.7%	\$113,000 -31.5%	\$162,000 -5.8%	\$138,000 19.0%	\$117,000 -8.6%	\$128,000 -3.0%	\$111,000 -24.5%	\$176,000 141.1%
△ 2018	\$78,000 -43.9%	\$115,000 32.2%										

Berks County, PA - Condo - Average Settled Price/Original Price



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
■ 2009	90.6% -5.5%	94.8% -1.8%	92.5% -5.5%	92.2% -5.4%	95.8% -2.5%	90.5% -10.0%	95.9% 3.0%	92.4% -2.7%	95.7% 0.8%	96.4% 3.8%	91.8% -6.0%	84.1% -15.8%
◆ 2010	92.2% 1.8%	96.2% 1.4%	89.5% -3.3%	93.8% 1.8%	92.2% -3.7%	92.2% 1.9%	92.6% -3.4%	89.4% -3.2%	89.8% -6.2%	96.3% -0.1%	88.9% -3.1%	90.9% 8.2%
▲ 2011	84.5% -8.3%	91.3% -5.1%	88.2% -1.5%	86.1% -8.2%	92.7% 0.6%	88.0% -4.6%	88.6% -4.4%	86.4% -3.4%	90.4% 0.7%	90.5% -6.1%	87.0% -2.1%	90.3% -0.8%
✕ 2012	80.9% -4.3%	92.7% 1.6%	88.8% 0.7%	90.8% 5.4%	92.0% -0.8%	84.0% -4.5%	87.8% -1.0%	92.2% 6.7%	83.2% -8.0%	92.4% 2.1%	87.0% 0.0%	87.9% -2.6%
✱ 2013	86.7% 7.2%	92.0% -0.8%	95.2% 7.2%	91.9% 1.2%	91.4% -0.6%	93.7% 11.5%	89.5% 2.0%	90.1% -2.3%	94.0% 12.9%	94.6% 2.4%	93.4% 7.3%	88.4% 0.5%
● 2014	95.0% 9.5%	92.6% 0.7%	89.2% -6.3%	89.1% -3.0%	92.6% 1.3%	95.6% 2.1%	89.5% 0.0%	91.5% 1.5%	87.0% -7.4%	95.3% 0.7%	90.4% -3.2%	85.9% -2.8%
+ 2015	88.8% -6.4%	88.4% -4.6%	90.2% 1.1%	94.8% 6.5%	93.4% 0.9%	92.9% -2.8%	99.0% 10.6%	91.5% 0.0%	96.8% 11.2%	94.0% -1.3%	99.9% 10.6%	91.3% 6.4%
□ 2016	94.7% 6.6%	96.9% 9.5%	92.4% 2.5%	98.2% 3.6%	91.8% -1.7%	93.9% 1.0%	93.2% -5.8%	94.0% 2.7%	90.0% -7.0%	91.7% -2.4%	93.3% -6.6%	94.5% 3.4%
◇ 2017	95.0% 0.3%	91.1% -6.0%	94.0% 1.7%	93.0% -5.3%	93.3% 1.6%	90.6% -3.5%	95.3% 2.3%	96.3% 2.4%	99.1% 10.1%	90.9% -0.8%	90.2% -3.4%	94.1% -0.4%
△ 2018	90.8% -4.5%	95.2% 4.5%										