

# MARKET HISTORY

Includes data through 10/2017

Delaware County, PA  
Condo



## Market History Report

The Market History Report details current and historical statistical information for condominium listings recorded within TREND. This statistical report is organized by county and contains valuable month-over-month, year-over-year statistical information for each of the last 10 years. The Market History Report details activity in a particular market over a 10-year period – from where it's been to where it's at now. The easy-to-read month-over-month, year-over-year chart and graph enables you to clearly identify the year-over-year changes while accounting for seasonal and market trends.

Utilizing the report allows you to gain a better understanding of your market. This will give you new insights and increase your company's value when working with consumers. This powerful report is provided exclusively to TREND members.

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## Definitions

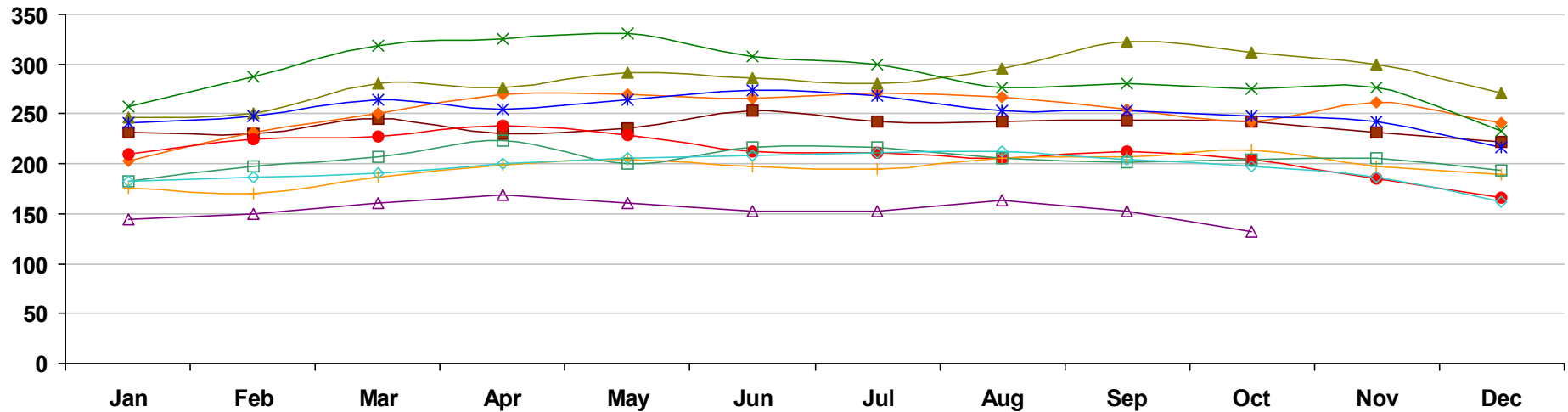
|                               |  |
|-------------------------------|--|
| <b>Total Inventory</b>        | The number of active condominium listings on the market on the last day of the specified month.                          |
| <b>Inventory Accumulation</b> | The number of months it would take to exhaust the current supply of condominium listings at the current absorption rate. |
| <b>Absorption Rate</b>        | The average number of condominium listings sold in the market per month over the previous 12 months.                     |
| <b>Pending Units</b>          | The number of condominium listings with Pending dates during the specified month.  |
| <b>Settled Units</b>          | The number of condominium listings with Settled dates during the specified month.  |
| <b>Total Settled Volume</b>   | The total dollar volume of condominium listings that have settled during the specified month.                            |

|   |  |
|---|--|
| <b>Median Settled Price</b>                   | The median price that condominium listings settled for during the specified month. Determined by arranging all Settled Listings in numerical order by price and then selecting the middle value.   |
| <b>Average Settled Price</b>                  | The average price that condominium listings settled for during the specified month. Determined by dividing the Total Settled Volume by the number of Settled Listings.   |
| <b>Average Settled Price / Original Price</b> | The average percentage of the Original Price that condominium listings settled for during the specified month. This number is determined by dividing the Settled Price by the Original Price for every listing, summing them and then dividing by the number of settled listings. TREND excludes listings if the Settled Price is greater than 150 percent or less than 50 percent of the Original Price. This ensures the percentage is more representative of listings in the market area. |
| <b>Percent Change</b>                         | The change in value as compared to the same month of the previous year. Indicated by +/-0.0%.  |

## Notes on Statistics

- All statistics are from TREND's monthly Residential Activity Reports. Due to the fluid nature of MLS data, insignificant statistical variations may occur with regard to sales activity between the various TREND reports.
- Mobile homes and single-family homes are excluded from these statistics.
- This report includes information on listings and transactions facilitated through TREND and does not reflect the total number of listings and transactions of a given market area.
- All monetary statistics are rounded to the nearest \$10.

# Delaware County, PA - Condo - Total Inventory

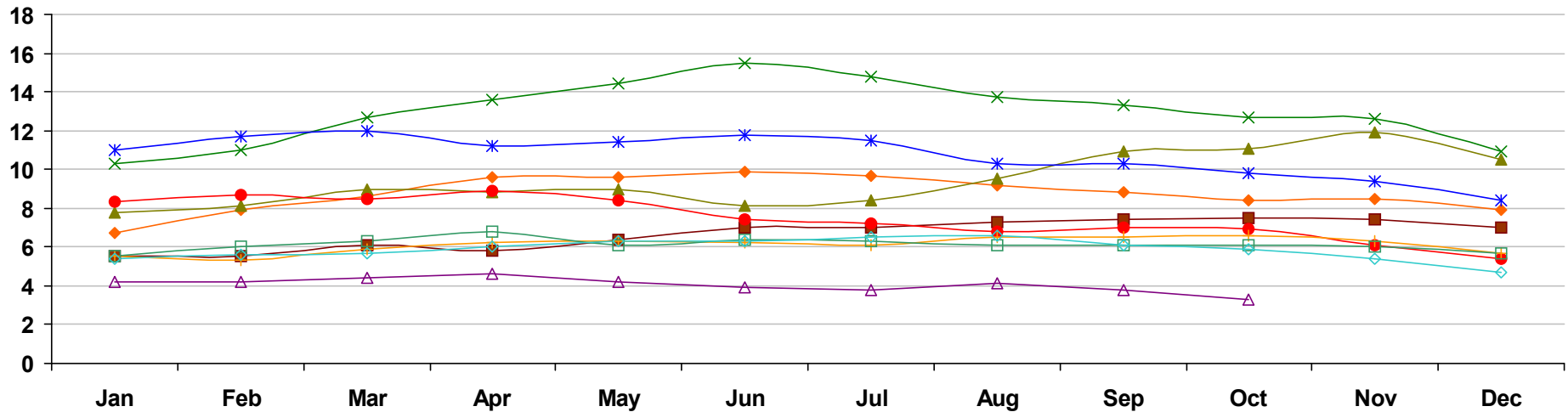


|      | Jan           | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           |
|------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 2008 | 232<br>22.1%  | 230<br>24.3%  | 245<br>33.2%  | 230<br>21.1%  | 235<br>25.0%  | 253<br>15.5%  | 243<br>7.5%   | 242<br>3.0%   | 244<br>3.4%   | 242<br>-0.8%  | 231<br>-10.1% | 222<br>-2.2%  |
| 2009 | 203<br>-12.5% | 232<br>0.9%   | 250<br>2.0%   | 269<br>17.0%  | 270<br>14.9%  | 266<br>5.1%   | 271<br>11.5%  | 267<br>10.3%  | 254<br>4.1%   | 242<br>0.0%   | 262<br>13.4%  | 241<br>8.6%   |
| 2010 | 246<br>21.2%  | 250<br>7.8%   | 281<br>12.4%  | 277<br>3.0%   | 291<br>7.8%   | 286<br>7.5%   | 281<br>3.7%   | 295<br>10.5%  | 323<br>27.2%  | 312<br>28.9%  | 299<br>14.1%  | 271<br>12.4%  |
| 2011 | 258<br>4.9%   | 288<br>15.2%  | 319<br>13.5%  | 325<br>17.3%  | 331<br>13.7%  | 308<br>7.7%   | 299<br>6.4%   | 276<br>-6.4%  | 280<br>-13.3% | 275<br>-11.9% | 277<br>-7.4%  | 233<br>-14.0% |
| 2012 | 241<br>-6.6%  | 248<br>-13.9% | 264<br>-17.2% | 255<br>-21.5% | 264<br>-20.2% | 274<br>-11.0% | 268<br>-10.4% | 253<br>-8.3%  | 253<br>-9.6%  | 248<br>-9.8%  | 242<br>-12.6% | 216<br>-7.3%  |
| 2013 | 210<br>-12.9% | 225<br>-9.3%  | 228<br>-13.6% | 239<br>-6.3%  | 229<br>-13.3% | 212<br>-22.6% | 211<br>-21.3% | 206<br>-18.6% | 212<br>-16.2% | 204<br>-17.7% | 185<br>-23.6% | 166<br>-23.1% |
| 2014 | 176<br>-16.2% | 170<br>-24.4% | 186<br>-18.4% | 199<br>-16.7% | 204<br>-10.9% | 197<br>-7.1%  | 195<br>-7.6%  | 206<br>0.0%   | 207<br>-2.4%  | 214<br>4.9%   | 197<br>6.5%   | 189<br>13.9%  |
| 2015 | 183<br>4.0%   | 198<br>16.5%  | 207<br>11.3%  | 223<br>12.1%  | 200<br>-2.0%  | 216<br>9.6%   | 216<br>10.8%  | 205<br>-0.5%  | 202<br>-2.4%  | 204<br>-4.7%  | 205<br>4.1%   | 193<br>2.1%   |
| 2016 | 182<br>-0.5%  | 187<br>-5.6%  | 190<br>-8.2%  | 200<br>-10.3% | 206<br>3.0%   | 209<br>-3.2%  | 211<br>-2.3%  | 213<br>3.9%   | 204<br>1.0%   | 197<br>-3.4%  | 187<br>-8.8%  | 162<br>-16.1% |
| 2017 | 145<br>-20.3% | 150<br>-19.8% | 161<br>-15.3% | 169<br>-15.5% | 161<br>-21.8% | 153<br>-26.8% | 152<br>-28.0% | 164<br>-23.0% | 152<br>-25.5% | 132<br>-33.0% |               |               |

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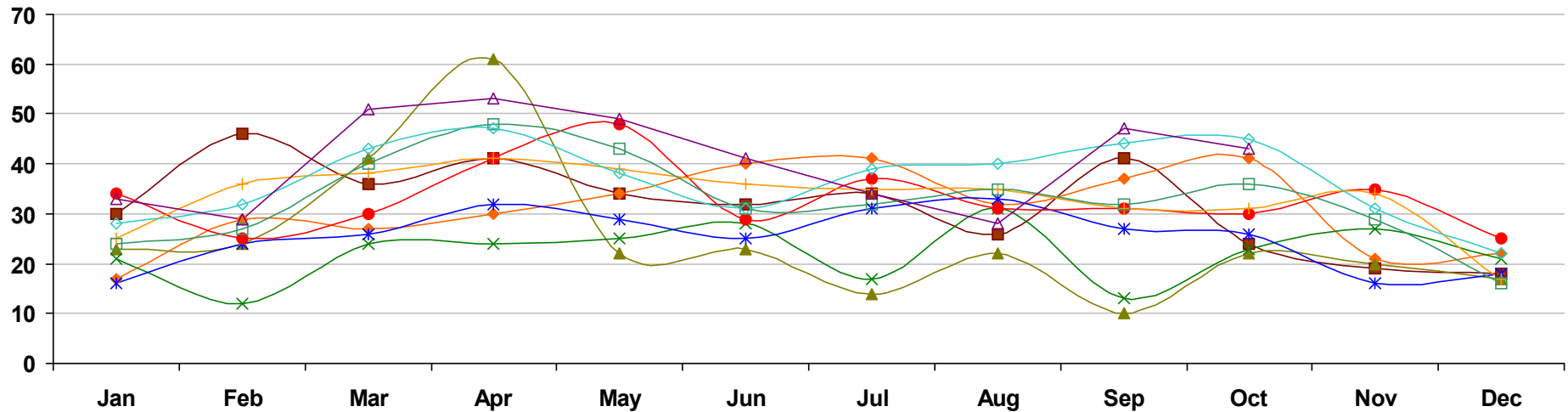
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# Delaware County, PA - Condo - Inventory Accumulation



|      | Jan           | Feb           | Mar           | Apr            | May            | Jun            | Jul            | Aug            | Sep            | Oct           | Nov           | Dec           |
|------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|
| 2008 | 5.5<br>3.8%   | 5.5<br>7.8%   | 6.1<br>19.6%  | 5.8<br>11.5%   | 6.4<br>33.3%   | 7.0<br>25.0%   | 7.0<br>18.6%   | 7.3<br>23.7%   | 7.4<br>29.8%   | 7.5<br>29.3%  | 7.4<br>23.3%  | 7.0<br>29.6%  |
| 2009 | 6.7<br>21.8%  | 7.9<br>43.6%  | 8.6<br>41.0%  | 9.6<br>65.5%   | 9.6<br>50.0%   | 9.9<br>41.4%   | 9.7<br>38.6%   | 9.2<br>26.0%   | 8.8<br>18.9%   | 8.4<br>12.0%  | 8.5<br>14.9%  | 7.9<br>12.9%  |
| 2010 | 7.8<br>16.4%  | 8.1<br>2.5%   | 9.0<br>4.7%   | 8.8<br>-8.3%   | 9.0<br>-6.2%   | 8.1<br>-18.2%  | 8.4<br>-13.4%  | 9.5<br>3.3%    | 10.9<br>23.9%  | 11.1<br>32.1% | 11.9<br>40.0% | 10.5<br>32.9% |
| 2011 | 10.3<br>32.1% | 11.0<br>35.8% | 12.7<br>41.1% | 13.6<br>54.5%  | 14.4<br>60.0%  | 15.5<br>91.4%  | 14.8<br>76.2%  | 13.7<br>44.2%  | 13.3<br>22.0%  | 12.7<br>14.4% | 12.6<br>5.9%  | 10.9<br>3.8%  |
| 2012 | 11.0<br>6.8%  | 11.7<br>6.4%  | 12.0<br>-5.5% | 11.2<br>-17.6% | 11.4<br>-20.8% | 11.8<br>-23.9% | 11.5<br>-22.3% | 10.3<br>-24.8% | 10.3<br>-22.6% | 9.8<br>-22.8% | 9.4<br>-25.4% | 8.4<br>-22.9% |
| 2013 | 8.3<br>-24.5% | 8.7<br>-25.6% | 8.5<br>-29.2% | 8.9<br>-20.5%  | 8.4<br>-26.3%  | 7.4<br>-37.3%  | 7.2<br>-37.4%  | 6.8<br>-34.0%  | 7.0<br>-32.0%  | 6.9<br>-29.6% | 6.1<br>-35.1% | 5.4<br>-35.7% |
| 2014 | 5.5<br>-33.7% | 5.3<br>-39.1% | 5.9<br>-30.6% | 6.2<br>-30.3%  | 6.3<br>-25.0%  | 6.2<br>-16.2%  | 6.1<br>-15.3%  | 6.5<br>-4.4%   | 6.5<br>-7.1%   | 6.6<br>-4.3%  | 6.3<br>3.3%   | 5.7<br>5.6%   |
| 2015 | 5.5<br>0.0%   | 6.0<br>13.2%  | 6.3<br>6.8%   | 6.8<br>9.7%    | 6.1<br>-3.2%   | 6.4<br>3.2%    | 6.3<br>3.3%    | 6.1<br>-6.2%   | 6.1<br>-6.2%   | 6.1<br>-7.6%  | 6.0<br>-4.8%  | 5.7<br>0.0%   |
| 2016 | 5.4<br>-1.8%  | 5.6<br>-6.7%  | 5.7<br>-9.5%  | 6.0<br>-11.8%  | 6.3<br>3.3%    | 6.3<br>-1.6%   | 6.5<br>3.2%    | 6.6<br>8.2%    | 6.1<br>0.0%    | 5.9<br>-3.3%  | 5.4<br>-10.0% | 4.7<br>-17.5% |
| 2017 | 4.2<br>-22.2% | 4.2<br>-25.0% | 4.4<br>-22.8% | 4.6<br>-23.3%  | 4.2<br>-33.3%  | 3.9<br>-38.1%  | 3.8<br>-41.5%  | 4.1<br>-37.9%  | 3.8<br>-37.7%  | 3.3<br>-44.1% |               |               |

# Delaware County, PA - Condo - Pending Units

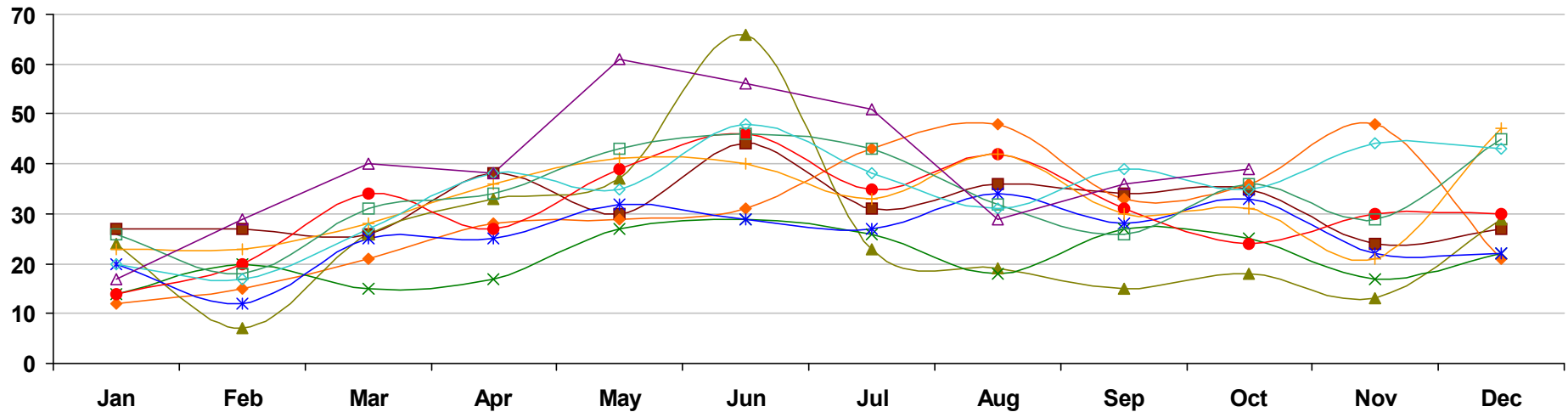


|      | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |
|------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 2008 | 30<br>-40.0% | 46<br>-6.1%  | 36<br>-32.1% | 41<br>-14.6% | 34<br>-34.6% | 32<br>-33.3% | 34<br>-12.8% | 26<br>-35.0% | 41<br>57.7%  | 24<br>-42.9% | 19<br>-9.5%  | 18<br>-25.0% |
| 2009 | 17<br>-43.3% | 29<br>-37.0% | 27<br>-25.0% | 30<br>-26.8% | 34<br>0.0%   | 40<br>25.0%  | 41<br>20.6%  | 32<br>23.1%  | 37<br>-9.8%  | 41<br>70.8%  | 21<br>10.5%  | 22<br>22.2%  |
| 2010 | 23<br>35.3%  | 24<br>-17.2% | 41<br>51.9%  | 61<br>103.3% | 22<br>-35.3% | 23<br>-42.5% | 14<br>-65.9% | 22<br>-31.2% | 10<br>-73.0% | 22<br>-46.3% | 20<br>-4.8%  | 17<br>-22.7% |
| 2011 | 21<br>-8.7%  | 12<br>-50.0% | 24<br>-41.5% | 24<br>-60.7% | 25<br>13.6%  | 28<br>21.7%  | 17<br>21.4%  | 31<br>40.9%  | 13<br>30.0%  | 23<br>4.5%   | 27<br>35.0%  | 21<br>23.5%  |
| 2012 | 16<br>-23.8% | 24<br>100.0% | 26<br>8.3%   | 32<br>33.3%  | 29<br>16.0%  | 25<br>-10.7% | 31<br>82.4%  | 33<br>6.5%   | 27<br>107.7% | 26<br>13.0%  | 16<br>-40.7% | 18<br>-14.3% |
| 2013 | 34<br>112.5% | 25<br>4.2%   | 30<br>15.4%  | 41<br>28.1%  | 48<br>65.5%  | 29<br>16.0%  | 37<br>19.4%  | 31<br>-6.1%  | 31<br>14.8%  | 30<br>15.4%  | 35<br>118.8% | 25<br>38.9%  |
| 2014 | 25<br>-26.5% | 36<br>44.0%  | 38<br>26.7%  | 41<br>0.0%   | 39<br>-18.8% | 36<br>24.1%  | 35<br>-5.4%  | 35<br>12.9%  | 31<br>0.0%   | 31<br>3.3%   | 34<br>-2.9%  | 17<br>-32.0% |
| 2015 | 24<br>-4.0%  | 27<br>-25.0% | 40<br>5.3%   | 48<br>17.1%  | 43<br>10.3%  | 31<br>-13.9% | 32<br>-8.6%  | 35<br>0.0%   | 32<br>3.2%   | 36<br>16.1%  | 29<br>-14.7% | 16<br>-5.9%  |
| 2016 | 28<br>16.7%  | 32<br>18.5%  | 43<br>7.5%   | 47<br>-2.1%  | 38<br>-11.6% | 31<br>0.0%   | 39<br>21.9%  | 40<br>14.3%  | 44<br>37.5%  | 45<br>25.0%  | 31<br>6.9%   | 22<br>37.5%  |
| 2017 | 33<br>17.9%  | 29<br>-9.4%  | 51<br>18.6%  | 53<br>12.8%  | 49<br>28.9%  | 41<br>32.3%  | 34<br>-12.8% | 28<br>-30.0% | 47<br>6.8%   | 43<br>-4.4%  |              |              |

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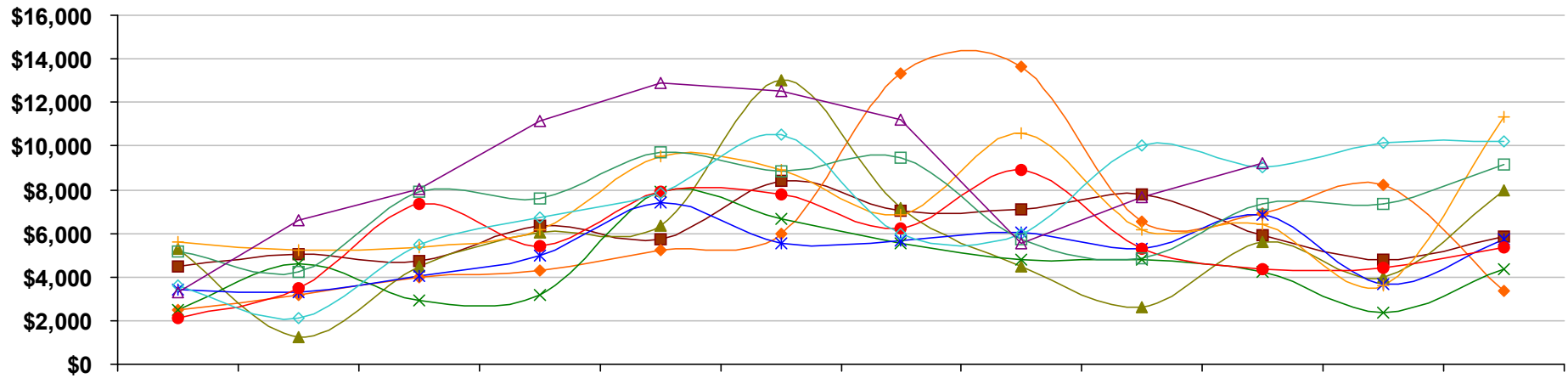
# Delaware County, PA - Condo - Settled Units



|      | Jan          | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          |
|------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 2008 | 27<br>-15.6% | 27<br>-12.9% | 26<br>-38.1% | 38<br>-19.1% | 30<br>-53.1% | 44<br>-15.4% | 31<br>-35.4% | 36<br>-29.4% | 34<br>-10.5% | 35<br>-18.6% | 24<br>-36.8% | 27<br>22.7%  |
| 2009 | 12<br>-55.6% | 15<br>-44.4% | 21<br>-19.2% | 28<br>-26.3% | 29<br>-3.3%  | 31<br>-29.5% | 43<br>38.7%  | 48<br>33.3%  | 33<br>-2.9%  | 36<br>2.9%   | 48<br>100.0% | 21<br>-22.2% |
| 2010 | 24<br>100.0% | 7<br>-53.3%  | 26<br>23.8%  | 33<br>17.9%  | 37<br>27.6%  | 66<br>112.9% | 23<br>-46.5% | 19<br>-60.4% | 15<br>-54.5% | 18<br>-50.0% | 13<br>-72.9% | 29<br>38.1%  |
| 2011 | 14<br>-41.7% | 20<br>185.7% | 15<br>-42.3% | 17<br>-48.5% | 27<br>-27.0% | 29<br>-56.1% | 26<br>13.0%  | 18<br>-5.3%  | 27<br>80.0%  | 25<br>38.9%  | 17<br>30.8%  | 22<br>-24.1% |
| 2012 | 20<br>42.9%  | 12<br>-40.0% | 25<br>66.7%  | 25<br>47.1%  | 32<br>18.5%  | 29<br>0.0%   | 27<br>3.8%   | 34<br>88.9%  | 28<br>3.7%   | 33<br>32.0%  | 22<br>29.4%  | 22<br>0.0%   |
| 2013 | 14<br>-30.0% | 20<br>66.7%  | 34<br>36.0%  | 27<br>8.0%   | 39<br>21.9%  | 46<br>58.6%  | 35<br>29.6%  | 42<br>23.5%  | 31<br>10.7%  | 24<br>-27.3% | 30<br>36.4%  | 30<br>36.4%  |
| 2014 | 23<br>64.3%  | 23<br>15.0%  | 28<br>-17.6% | 36<br>33.3%  | 41<br>5.1%   | 40<br>-13.0% | 33<br>-5.7%  | 42<br>0.0%   | 30<br>-3.2%  | 31<br>29.2%  | 21<br>-30.0% | 47<br>56.7%  |
| 2015 | 26<br>13.0%  | 18<br>-21.7% | 31<br>10.7%  | 34<br>-5.6%  | 43<br>4.9%   | 46<br>15.0%  | 43<br>30.3%  | 32<br>-23.8% | 26<br>-13.3% | 36<br>16.1%  | 29<br>38.1%  | 45<br>-4.3%  |
| 2016 | 20<br>-23.1% | 17<br>-5.6%  | 27<br>-12.9% | 38<br>11.8%  | 35<br>-18.6% | 48<br>4.3%   | 38<br>-11.6% | 31<br>-3.1%  | 39<br>50.0%  | 35<br>-2.8%  | 44<br>51.7%  | 43<br>-4.4%  |
| 2017 | 17<br>-15.0% | 29<br>70.6%  | 40<br>48.1%  | 38<br>0.0%   | 61<br>74.3%  | 56<br>16.7%  | 51<br>34.2%  | 29<br>-6.5%  | 36<br>-7.7%  | 39<br>11.4%  |              |              |



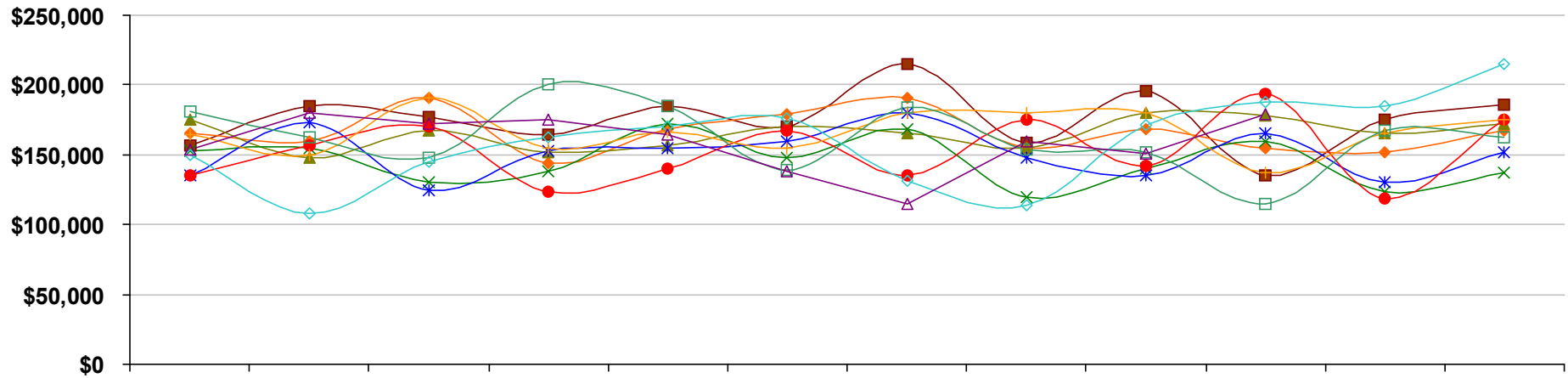
# Delaware County, PA - Condo - Total Settled Volume



|        | Jan               | Feb               | Mar               | Apr               | May               | Jun                | Jul               | Aug               | Sep                | Oct               | Nov               | Dec                |
|--------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|
| ■ 2008 | \$4,474<br>-18.8% | \$5,027<br>-15.6% | \$4,761<br>-40.6% | \$6,356<br>-36.4% | \$5,707<br>-50.7% | \$8,422<br>-20.0%  | \$7,041<br>-25.4% | \$7,113<br>-23.9% | \$7,778<br>4.6%    | \$5,884<br>-20.1% | \$4,794<br>-29.8% | \$5,826<br>28.5%   |
| ◆ 2009 | \$2,482<br>-44.5% | \$3,198<br>-36.4% | \$3,968<br>-16.7% | \$4,277<br>-32.7% | \$5,260<br>-7.8%  | \$5,975<br>-29.1%  | \$13,338<br>89.4% | \$13,612<br>91.4% | \$6,560<br>-15.7%  | \$6,895<br>17.2%  | \$8,226<br>71.6%  | \$3,361<br>-42.3%  |
| ▲ 2010 | \$5,264<br>112.1% | \$1,217<br>-61.9% | \$4,510<br>13.7%  | \$6,020<br>40.8%  | \$6,355<br>20.8%  | \$13,025<br>118.0% | \$7,149<br>-46.4% | \$4,502<br>-66.9% | \$2,614<br>-60.2%  | \$5,621<br>-18.5% | \$3,999<br>-51.4% | \$7,953<br>136.6%  |
| × 2011 | \$2,485<br>-52.8% | \$4,594<br>277.5% | \$2,938<br>-34.9% | \$3,173<br>-47.3% | \$7,896<br>24.2%  | \$6,688<br>-48.7%  | \$5,569<br>-22.1% | \$4,793<br>6.5%   | \$4,778<br>82.8%   | \$4,245<br>-24.5% | \$2,346<br>-41.3% | \$4,374<br>-45.0%  |
| * 2012 | \$3,393<br>36.5%  | \$3,304<br>-28.1% | \$4,019<br>36.8%  | \$4,982<br>57.0%  | \$7,425<br>-6.0%  | \$5,522<br>-17.4%  | \$5,690<br>2.2%   | \$6,020<br>25.6%  | \$5,271<br>10.3%   | \$6,852<br>61.4%  | \$3,699<br>57.7%  | \$5,708<br>30.5%   |
| ● 2013 | \$2,115<br>-37.7% | \$3,488<br>5.6%   | \$7,334<br>82.5%  | \$5,410<br>8.6%   | \$7,877<br>6.1%   | \$7,796<br>41.2%   | \$6,247<br>9.8%   | \$8,915<br>48.1%  | \$5,298<br>0.5%    | \$4,374<br>-36.2% | \$4,395<br>18.8%  | \$5,381<br>-5.7%   |
| + 2014 | \$5,606<br>165.1% | \$5,230<br>49.9%  | \$5,361<br>-26.9% | \$6,156<br>13.8%  | \$9,507<br>20.7%  | \$8,926<br>14.5%   | \$6,847<br>9.6%   | \$10,558<br>18.4% | \$6,157<br>16.2%   | \$6,405<br>46.4%  | \$3,620<br>-17.6% | \$11,349<br>110.9% |
| □ 2015 | \$5,148<br>-8.2%  | \$4,254<br>-18.7% | \$7,919<br>47.7%  | \$7,597<br>23.4%  | \$9,739<br>2.4%   | \$8,836<br>-1.0%   | \$9,445<br>37.9%  | \$5,703<br>-46.0% | \$4,875<br>-20.8%  | \$7,365<br>15.0%  | \$7,330<br>102.5% | \$9,142<br>-19.4%  |
| ◇ 2016 | \$3,632<br>-29.4% | \$2,117<br>-50.2% | \$5,467<br>-31.0% | \$6,713<br>-11.6% | \$7,841<br>-19.5% | \$10,528<br>19.1%  | \$5,962<br>-36.9% | \$5,969<br>4.7%   | \$10,052<br>106.2% | \$9,004<br>22.3%  | \$10,128<br>38.2% | \$10,225<br>11.8%  |
| △ 2017 | \$3,286<br>-9.5%  | \$6,585<br>211.1% | \$8,011<br>46.5%  | \$11,132<br>65.8% | \$12,868<br>64.1% | \$12,527<br>19.0%  | \$11,187<br>87.6% | \$5,557<br>-6.9%  | \$7,672<br>-23.7%  | \$9,205<br>2.2%   |                   |                    |

Values on this report are displayed in Thousands

## Delaware County, PA - Condo - Median Settled Price



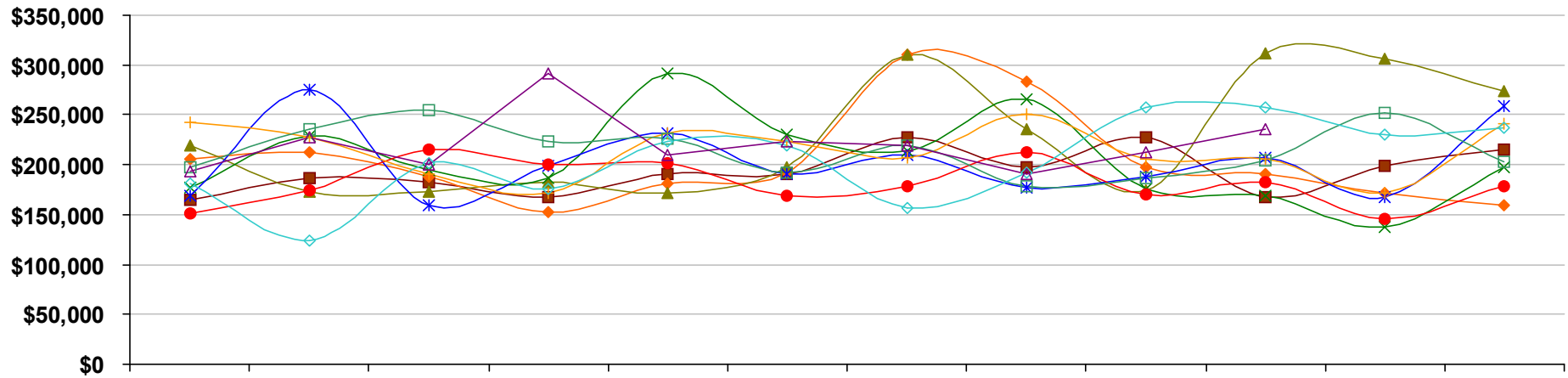
|        | Jan                 | Feb                 | Mar                 | Apr                 | May                | Jun                 | Jul                 | Aug                 | Sep                 | Oct                 | Nov                 | Dec                 |
|--------|---------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| ■ 2008 | \$157,000<br>-12.8% | \$185,000<br>14.2%  | \$177,000<br>-5.3%  | \$164,000<br>-16.3% | \$185,000<br>21.7% | \$170,000<br>-13.3% | \$215,000<br>4.9%   | \$159,000<br>-1.9%  | \$196,000<br>5.9%   | \$135,000<br>-20.6% | \$175,000<br>10.1%  | \$186,000<br>-11.4% |
| ◆ 2009 | \$165,000<br>5.1%   | \$160,000<br>-13.5% | \$191,000<br>7.9%   | \$144,000<br>-12.2% | \$168,000<br>-9.2% | \$179,000<br>5.3%   | \$191,000<br>-11.2% | \$155,000<br>-2.5%  | \$168,000<br>-14.3% | \$155,000<br>14.8%  | \$152,000<br>-13.1% | \$167,000<br>-10.2% |
| ▲ 2010 | \$175,000<br>6.1%   | \$148,000<br>-7.5%  | \$167,000<br>-12.6% | \$152,000<br>5.6%   | \$157,000<br>-6.5% | \$170,000<br>-5.0%  | \$165,000<br>-13.6% | \$155,000<br>0.0%   | \$180,000<br>7.1%   | \$178,000<br>14.8%  | \$165,000<br>8.6%   | \$172,000<br>3.0%   |
| ✕ 2011 | \$153,000<br>-12.6% | \$155,000<br>4.7%   | \$130,000<br>-22.2% | \$138,000<br>-9.2%  | \$172,000<br>9.6%  | \$148,000<br>-12.9% | \$168,000<br>1.8%   | \$120,000<br>-22.6% | \$140,000<br>-22.2% | \$160,000<br>-10.1% | \$124,000<br>-24.8% | \$137,000<br>-20.3% |
| ✱ 2012 | \$135,000<br>-11.8% | \$173,000<br>11.6%  | \$125,000<br>-3.8%  | \$153,000<br>10.9%  | \$155,000<br>-9.9% | \$160,000<br>8.1%   | \$180,000<br>7.1%   | \$148,000<br>23.3%  | \$135,000<br>-3.6%  | \$165,000<br>3.1%   | \$130,000<br>4.8%   | \$152,000<br>10.9%  |
| ● 2013 | \$135,000<br>0.0%   | \$157,000<br>-9.2%  | \$170,000<br>36.0%  | \$124,000<br>-19.0% | \$140,000<br>-9.7% | \$167,000<br>4.4%   | \$135,000<br>-25.0% | \$175,000<br>18.2%  | \$142,000<br>5.2%   | \$194,000<br>17.6%  | \$119,000<br>-8.5%  | \$175,000<br>15.1%  |
| ✚ 2014 | \$164,000<br>21.5%  | \$150,000<br>-4.5%  | \$191,000<br>12.4%  | \$155,000<br>25.0%  | \$166,000<br>18.6% | \$155,000<br>-7.2%  | \$180,000<br>33.3%  | \$180,000<br>2.9%   | \$180,000<br>26.8%  | \$137,000<br>-29.4% | \$165,000<br>38.7%  | \$175,000<br>0.0%   |
| ◻ 2015 | \$181,000<br>10.4%  | \$162,000<br>8.0%   | \$148,000<br>-22.5% | \$200,000<br>29.0%  | \$185,000<br>11.4% | \$139,000<br>-10.3% | \$184,000<br>2.2%   | \$154,000<br>-14.4% | \$152,000<br>-15.6% | \$115,000<br>-16.1% | \$167,000<br>1.2%   | \$162,000<br>-7.4%  |
| ◇ 2016 | \$150,000<br>-17.1% | \$108,000<br>-33.3% | \$145,000<br>-2.0%  | \$162,000<br>-19.0% | \$170,000<br>-8.1% | \$176,000<br>26.6%  | \$131,000<br>-28.8% | \$114,000<br>-26.0% | \$171,000<br>12.5%  | \$188,000<br>63.5%  | \$185,000<br>10.8%  | \$215,000<br>32.7%  |
| △ 2017 | \$154,000<br>2.7%   | \$180,000<br>66.7%  | \$172,000<br>18.6%  | \$175,000<br>8.0%   | \$164,000<br>-3.5% | \$138,000<br>-21.6% | \$115,000<br>-12.2% | \$160,000<br>40.4%  | \$151,000<br>-11.7% | \$179,000<br>-4.8%  |                     |                     |

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## Delaware County, PA - Condo - Average Settled Price

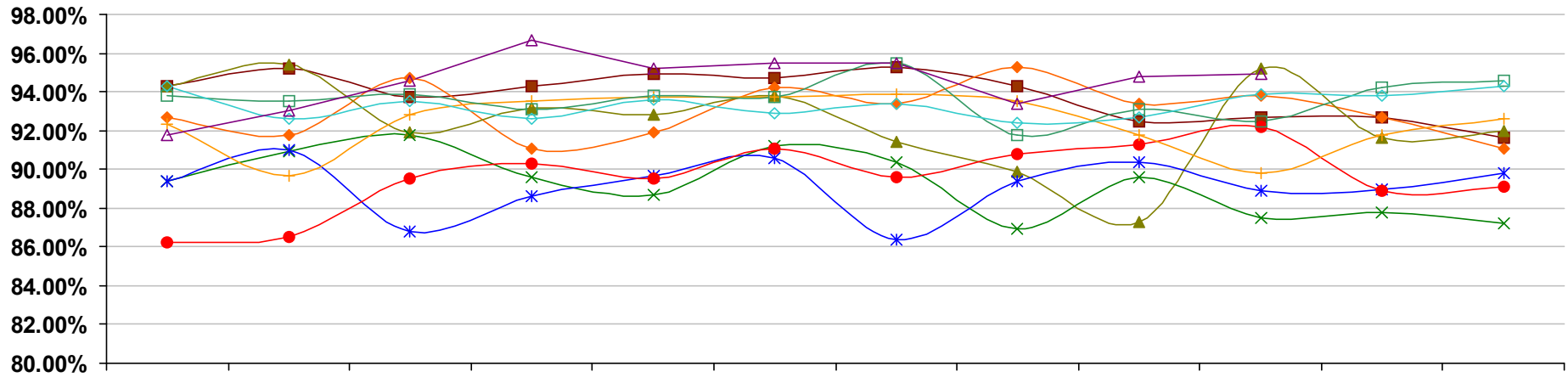


|        | Jan                 | Feb                 | Mar                 | Apr                 | May                 | Jun                 | Jul                 | Aug                 | Sep                 | Oct                 | Nov                 | Dec                 |
|--------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| ■ 2008 | \$165,000<br>-4.1%  | \$186,000<br>-3.1%  | \$183,000<br>-3.7%  | \$167,000<br>-21.2% | \$190,000<br>5.6%   | \$191,000<br>-5.4%  | \$227,000<br>15.8%  | \$197,000<br>7.7%   | \$228,000<br>16.9%  | \$168,000<br>-1.8%  | \$199,000<br>11.2%  | \$215,000<br>4.4%   |
| ◆ 2009 | \$206,000<br>24.8%  | \$213,000<br>14.5%  | \$188,000<br>2.7%   | \$152,000<br>-9.0%  | \$181,000<br>-4.7%  | \$192,000<br>0.5%   | \$310,000<br>36.6%  | \$283,000<br>43.7%  | \$198,000<br>-13.2% | \$191,000<br>13.7%  | \$171,000<br>-14.1% | \$160,000<br>-25.6% |
| ▲ 2010 | \$219,000<br>6.3%   | \$173,000<br>-18.8% | \$173,000<br>-8.0%  | \$182,000<br>19.7%  | \$171,000<br>-5.5%  | \$197,000<br>2.6%   | \$310,000<br>0.0%   | \$236,000<br>-16.6% | \$174,000<br>-12.1% | \$312,000<br>63.4%  | \$307,000<br>79.5%  | \$274,000<br>71.2%  |
| ✕ 2011 | \$177,000<br>-19.2% | \$229,000<br>32.4%  | \$195,000<br>12.7%  | \$186,000<br>2.2%   | \$292,000<br>70.8%  | \$230,000<br>16.8%  | \$214,000<br>-31.0% | \$266,000<br>12.7%  | \$176,000<br>1.1%   | \$169,000<br>-45.8% | \$138,000<br>-55.0% | \$198,000<br>-27.7% |
| ✱ 2012 | \$169,000<br>-4.5%  | \$275,000<br>20.1%  | \$160,000<br>-17.9% | \$199,000<br>7.0%   | \$232,000<br>-20.5% | \$190,000<br>-17.4% | \$210,000<br>-1.9%  | \$177,000<br>-33.5% | \$188,000<br>6.8%   | \$207,000<br>22.5%  | \$168,000<br>21.7%  | \$259,000<br>30.8%  |
| ● 2013 | \$151,000<br>-10.7% | \$174,000<br>-36.7% | \$215,000<br>34.4%  | \$200,000<br>0.5%   | \$201,000<br>-13.4% | \$169,000<br>-11.1% | \$178,000<br>-15.2% | \$212,000<br>19.8%  | \$170,000<br>-9.6%  | \$182,000<br>-12.1% | \$146,000<br>-13.1% | \$179,000<br>-30.9% |
| ✚ 2014 | \$243,000<br>60.9%  | \$227,000<br>30.5%  | \$191,000<br>-11.2% | \$171,000<br>-14.5% | \$231,000<br>14.9%  | \$223,000<br>32.0%  | \$207,000<br>16.3%  | \$251,000<br>18.4%  | \$205,000<br>20.6%  | \$206,000<br>13.2%  | \$172,000<br>17.8%  | \$241,000<br>34.6%  |
| ◻ 2015 | \$198,000<br>-18.5% | \$236,000<br>4.0%   | \$255,000<br>33.5%  | \$223,000<br>30.4%  | \$226,000<br>-2.2%  | \$192,000<br>-13.9% | \$219,000<br>5.8%   | \$178,000<br>-29.1% | \$187,000<br>-8.8%  | \$204,000<br>-1.0%  | \$252,000<br>46.5%  | \$203,000<br>-15.8% |
| ◇ 2016 | \$181,000<br>-8.6%  | \$124,000<br>-47.5% | \$202,000<br>-20.8% | \$176,000<br>-21.1% | \$224,000<br>-0.9%  | \$219,000<br>14.1%  | \$156,000<br>-28.8% | \$192,000<br>7.9%   | \$257,000<br>37.4%  | \$257,000<br>26.0%  | \$230,000<br>-8.7%  | \$237,000<br>16.7%  |
| △ 2017 | \$193,000<br>6.6%   | \$227,000<br>83.1%  | \$200,000<br>-1.0%  | \$292,000<br>65.9%  | \$210,000<br>-6.2%  | \$223,000<br>1.8%   | \$219,000<br>40.4%  | \$191,000<br>-0.5%  | \$213,000<br>-17.1% | \$236,000<br>-8.2%  |                     |                     |

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## Delaware County, PA - Condo - Average Settled Price/Original Price



|        | Jan            | Feb            | Mar            | Apr            | May            | Jun            | Jul            | Aug            | Sep            | Oct            | Nov            | Dec            |
|--------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| ■ 2008 | 94.3%<br>0.0%  | 95.2%<br>0.0%  | 93.7%<br>-1.9% | 94.3%<br>-2.3% | 94.9%<br>-2.4% | 94.7%<br>-1.1% | 95.3%<br>-1.1% | 94.3%<br>-1.4% | 92.5%<br>-3.6% | 92.7%<br>-1.9% | 92.7%<br>-2.9% | 91.6%<br>-3.2% |
| ◆ 2009 | 92.7%<br>-1.7% | 91.8%<br>-3.5% | 94.7%<br>1.1%  | 91.1%<br>-3.3% | 91.9%<br>-3.1% | 94.2%<br>-0.6% | 93.4%<br>-2.0% | 95.3%<br>1.0%  | 93.4%<br>1.0%  | 93.8%<br>1.2%  | 92.7%<br>0.0%  | 91.1%<br>-0.6% |
| ▲ 2010 | 94.3%<br>1.8%  | 95.4%<br>3.9%  | 91.9%<br>-3.0% | 93.2%<br>2.3%  | 92.8%<br>0.9%  | 93.8%<br>-0.4% | 91.4%<br>-2.1% | 89.9%<br>-5.7% | 87.3%<br>-6.5% | 95.2%<br>1.5%  | 91.6%<br>-1.1% | 92.0%<br>1.0%  |
| ✕ 2011 | 89.4%<br>-5.2% | 90.9%<br>-4.7% | 91.8%<br>-0.1% | 89.6%<br>-3.9% | 88.7%<br>-4.4% | 91.2%<br>-2.8% | 90.4%<br>-1.2% | 86.9%<br>-3.3% | 89.6%<br>2.6%  | 87.5%<br>-8.0% | 87.8%<br>-4.2% | 87.2%<br>-5.2% |
| ✱ 2012 | 89.4%<br>-0.1% | 91.0%<br>0.1%  | 86.8%<br>-5.4% | 88.6%<br>-1.1% | 89.7%<br>1.1%  | 90.6%<br>-0.6% | 86.4%<br>-4.3% | 89.4%<br>2.9%  | 90.4%<br>1.0%  | 88.9%<br>1.6%  | 89.0%<br>1.4%  | 89.8%<br>3.0%  |
| ● 2013 | 86.2%<br>-3.5% | 86.5%<br>-5.0% | 89.5%<br>3.1%  | 90.3%<br>2.0%  | 89.5%<br>-0.3% | 91.1%<br>0.6%  | 89.6%<br>3.6%  | 90.8%<br>1.6%  | 91.3%<br>0.9%  | 92.2%<br>3.8%  | 88.9%<br>-0.1% | 89.1%<br>-0.8% |
| + 2014 | 92.3%<br>7.1%  | 89.7%<br>3.8%  | 92.8%<br>3.6%  | 93.5%<br>3.6%  | 93.7%<br>4.7%  | 93.7%<br>2.8%  | 93.9%<br>4.8%  | 93.5%<br>3.0%  | 91.8%<br>0.6%  | 89.8%<br>-2.6% | 91.8%<br>3.2%  | 92.6%<br>3.9%  |
| □ 2015 | 93.8%<br>1.6%  | 93.5%<br>4.3%  | 93.9%<br>1.2%  | 93.1%<br>-0.5% | 93.8%<br>0.1%  | 93.7%<br>0.0%  | 95.5%<br>1.7%  | 91.8%<br>-1.9% | 93.1%<br>1.4%  | 92.5%<br>3.0%  | 94.2%<br>2.7%  | 94.6%<br>2.2%  |
| ◇ 2016 | 94.3%<br>0.6%  | 92.6%<br>-1.0% | 93.5%<br>-0.5% | 92.6%<br>-0.5% | 93.6%<br>-0.3% | 92.9%<br>-0.8% | 93.4%<br>-2.2% | 92.4%<br>0.7%  | 92.7%<br>-0.4% | 93.9%<br>1.6%  | 93.8%<br>-0.4% | 94.3%<br>-0.4% |
| △ 2017 | 91.8%<br>-2.7% | 93.0%<br>0.4%  | 94.6%<br>1.2%  | 96.7%<br>4.4%  | 95.2%<br>1.7%  | 95.5%<br>2.8%  | 95.5%<br>2.2%  | 93.4%<br>1.1%  | 94.8%<br>2.2%  | 94.9%<br>1.1%  |                |                |

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